



Direct Award Process

The expedition of a contract, using the 8(a) advantage, starts with the Contracting Officer directly contacting Haweo. From there you are only days away from mission kickoff. The NHO direct award process empowers the customer with the ability to team directly with Haweo to create a solution for an identified need, and then to have tasks on contract in as little as two weeks.

Intent to Award Letter (Step 2)

An Intent to Award letter must contain certain information (13 CFR §124.502(c)) and must be transmitted to the Pennsylvania SBA by email, fax, or postal mail. Haweo's point of contact is Mr. George Tapia, Baltimore District Office

George Tapia

Lead Business Opportunity Specialist
Eastern Pennsylvania District Office
U.S. Small Business Administration
(610)-382-3086
George.Tapia@sba.gov

- ✓ Overview
- ✓ Award time in as little as 2 weeks
- ✓ Up to \$100 million
- ✓ Cannot be Protested

The direct award process is collaborative, streamlined, and easy to execute

Haweo, LLC

is a Native Hawaiian Organization (NHO) owned, SBA 8(a) Certified, Economically Disadvantaged Small Business.





Offer Letter Contents

1. A description of the work to be performed
2. The estimated period of performance
3. The NAICS code that applies to the principal nature of the acquisition
4. The anticipated dollar value of the requirement, including options, if any
5. Any special restrictions or geographical limitations on the requirement
6. The location of the work to be performed for construction procurements
7. Any special capabilities or disciplines needed for contract performance
8. The type of contract to be awarded, such as firm fixed price, cost reimbursement, or time and materials
9. The acquisition history, if any, of the requirement
10. The names and addresses of any small business contractors which have performed on this requirement during the previous 24 months
11. A statement that prior to the offering no solicitation for the specific acquisition has been issued as a small business set-aside, or as a small disadvantaged business set-aside if applicable, and that no other public communication (such as a notice in the Commerce Business Daily) has been made showing the procuring activity's clear intent to use any of these means of procurement
12. Identification of any specific Participant that the procuring activity contracting officer nominates for award of a sole source 8(a) contract, if appropriate, including a brief justification for the nomination, such as one of the following:
 1. The Participant, through its own efforts, marketed the requirement and caused it to be reserved for the 8(a) BD program
 2. The acquisition is a follow-on or renewal contract and the nominated concern is the incumbent
 3. Bonding requirements, if applicable
 4. Identification of all Participants which have expressed an interest in being considered for the acquisition
 5. Identification of all SBA field offices which have requested that the requirement be awarded through the 8(a) BD program
 6. A request, if appropriate, that a requirement whose estimated contract value is under the applicable competitive threshold be awarded as an 8(a) competitive contract
 7. Any other information that the procuring activity deems relevant or which SBA requests