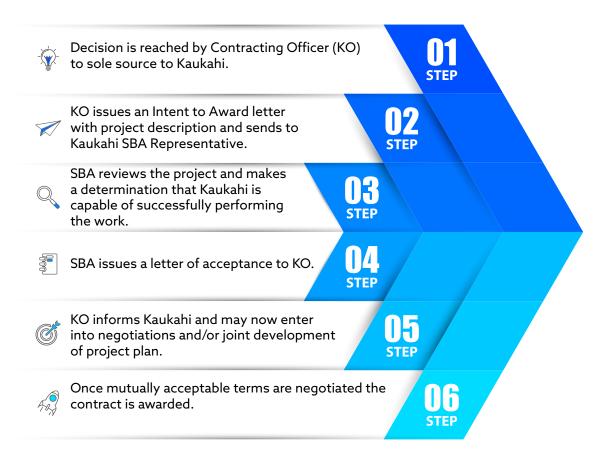
8(a) DIRECT AWARD PROCESS



BENEFITS



NHO 8(a)s can receive sole source awards (up to \$100M) with no competition and no prior advertisement



Sole-source procurements to an NHO 8(a) may not be protested

The 8(a) sole source vehicle provides agencies a simplified and shortened acquisition procedure:



Reduced acquisition cycle, measured in days



Lowered administrative costs



Initiate contract with a high-level statement of work



Directly negotiated best value pricing



Credit for small business promotion within the Agency





OFFFR I FTTFR

The Contract Officer indicates formal intent to award a procurement requirement as an 8(a) contract by submitting a written offering letter to SBA.

The procuring activity may transmit the offering letter to SBA by email, fax, as well as postal mail.

SBA Points of Contact for Questions:

Justin S. Chen
Business Opportunity Specialist
Baltimore District Office
U.S. Small Business Administration
(410) 244-3353
justin.chen@sba.gov
MDOfferletters@sba.gov

CONTENT

- 1. A description of the work to be performed;
- 2. The estimated period of performance;
- 3. The NAICS code that applies to the principal nature of the acquisition;
- 4. The anticipated dollar value of the requirement, including options, if any;
- 5. Any special restrictions or geographical limitations on the requirement;
- 6. The location of the work to be performed for construction procurements;
- 7. Any special capabilities or disciplines needed for contract performance;
- 8. The type of contract to be awarded, such as firm fixed price, cost reimbursement, or time and materials;
- 9. The acquisition history, if any, of the requirement;
- 10. The names and addresses of any small business contractors which have performed on this requirement during the previous 24 months;
- 11. A statement that prior to the offering no solicitation for the specific acquisition has been issued as a small business set-aside, or as a small disadvantaged business set-aside if applicable, and that no other public communication (such as a notice in the Commerce Business Daily) has been made showing the procuring activity's clear intent to use any of these means of procurement;
- 12. Identification of any specific Participant that the procuring activity contracting officer nominates for award of a sole source 8(a) contract, if appropriate, including a brief justification for the nomination, such as one of the following:
- 13. The Participant, through its own efforts, marketed the requirement and caused it to be reserved for the 8(a) BD program; or
- 14. The acquisition is a follow-on or renewal contract and the nominated concern is the incumbent;
- 15. Bonding requirements, if applicable;
- 16. Identification of all Participants which have expressed an interest in being considered for the acquisition;
- 17. Identification of all SBA field offices which have requested that the requirement be awarded through the 8(a) BD program;
- 18. A request, if appropriate, that a requirement whose estimated contract value is under the applicable competitive threshold be awarded as an 8(a) competitive contract; and
- 19. Any other information that the procuring activity deems relevant or which SBA requests.